

BUILDING A BRIDGE TO THE CLOUD WITH HYBRID COLOCATION

Hybrid Colocation enables you to deploy workloads in the cloud while keeping data on-prem in a third-party data center. Use it as a stepping stone into the cloud if you have:



COMPLIANCE CONCERNS



LEGACY APPLICATIONS



AN ENVIRONMENT THAT ISN'T READY



3 WAYS TO DETERMINE IF HYBRID COLOCATION IS THE RIGHT PATH FOR YOU

1

INCREASED FLEXIBILITY

MAINTAINING YOUR OWN DATA CENTER MEANS:

- + Building the infrastructure
- + Buying the hardware
- + Managing the maintenance contracts
- + Data center upkeep



RENTING A THIRD-PARTY DATA CENTER TURNS CAPEX INTO OPEX WITH A MONTHLY FEE FOR:

- + Heating & cooling
- + Building maintenance
- + Security



BOTTOM LINE:

You can focus on your core business and scale as needed.



2

STAY IN CONTROL OF YOUR DATA

MAINTAINING YOUR OWN DATA CENTER MEANS:

- + You own your off-prem servers and enjoy continued access to your data
- + You manage your own data
- + You ensure compliance



BOTTOM LINE:

A third-party partner works with you to remain compliant based on your needs, regardless of your industry.

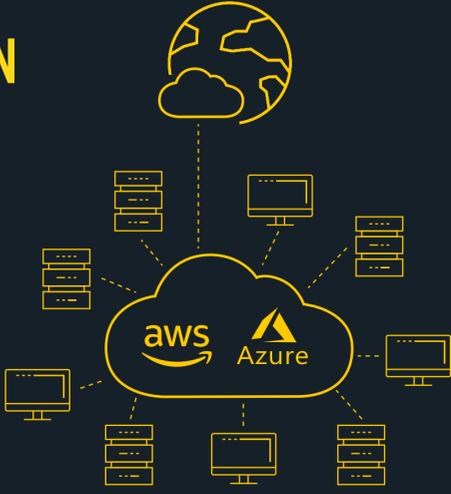
3

SEAMLESS CONNECTION WITH THE CLOUD

The cloud is a global network of connected computers and servers.

So, if you run apps like AWS or Azure in public clouds, you need to:

- + Select the type of service you require, like storage or computing
- + Make sure your apps run in a data center conducive to your business

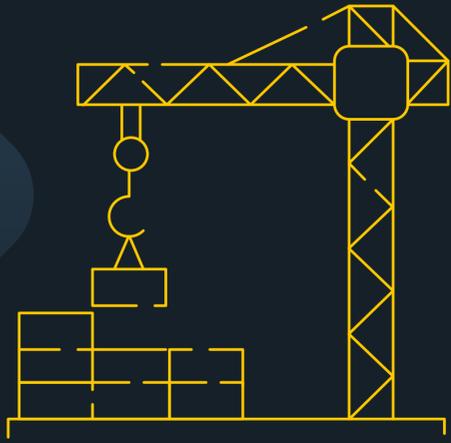


BOTTOM LINE:

You're using a data center with an on-ramp to where you need to meet your cloud services.

When it comes to data placement, there's no one-size-fits-all solution. **HYBRID COLOCATION CAN HELP YOU ACCOUNT FOR YOUR WORKLOADS IN THE PHYSICAL DATA SPACE.**

Learn how VMware technology and SHI expertise put innovation to work for you with cloud migration initiatives and more: seeinnovationatwork.com



POWER YOUR WORKLOADS, CLOUDS, AND DEVICES WITH THE SHI-VMWARE PARTNERSHIP

SHI and VMware have teamed up to offer you state-of-the-art technologies with expert strategy, deployment, integration, implementation, and management. With our technical expertise and guidance, you can speed up your business growth and realize your full potential.